

# Downtown Georgetown BIA

Budget vs. Actuals: 2022 - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
4100 Town of Halton Hills	238,500.00	212,000.00	26,500.00	112.50 %
4105 Municipal Assistance - TOHH		750.00	-750.00	
4110 Student Grant	8,400.00	8,000.00	400.00	105.00 %
4150 Facade Improvement Grant		5,000.00	-5,000.00	
4200 Interest Income	3.00		3.00	
4380 Farmer's Market - Seasonal	0.00		0.00	
4381 Farmer's Market Income	42,908.13	32,000.00	10,908.13	134.09 %
4720 Car Show	10,460.00	8,000.00	2,460.00	130.75 %
4840 Facade Hanging Baskets	1,870.00	2,500.00	-630.00	74.80 %
<b>Total Income</b>	<b>\$302,141.13</b>	<b>\$268,250.00</b>	<b>\$33,891.13</b>	<b>112.63 %</b>
<b>GROSS PROFIT</b>	<b>\$302,141.13</b>	<b>\$268,250.00</b>	<b>\$33,891.13</b>	<b>112.63 %</b>
<b>Expenses</b>				
5100 Beautification & Maintenance				
5110 Area Clean-Up	3,166.64	1,500.00	1,666.64	211.11 %
5115 Maintenance Salary	13,909.87		13,909.87	
5120 Plants and Maintenance	52,150.65	38,500.00	13,650.65	135.46 %
5140 Christmas Decorations	2,750.39	2,000.00	750.39	137.52 %
5145 Facade Hanging Baskets Expense	1,037.95	2,500.00	-1,462.05	41.52 %
5160 Snowclearance - Alleyway		6,000.00	-6,000.00	
5170 Facade Improvement	339.00	10,000.00	-9,661.00	3.39 %
<b>Total 5100 Beautification &amp; Maintenance</b>	<b>73,354.50</b>	<b>60,500.00</b>	<b>12,854.50</b>	<b>121.25 %</b>
5200 Promotion & Advertising				
5220 Christmas	4,530.43		4,530.43	
5240 Hallowe'en	1,842.37		1,842.37	
5242 Car Show	8,649.19		8,649.19	
5250 General Advertising	1,600.35	2,750.00	-1,149.65	58.19 %
5251 General Advertising - digital	9,394.09	25,500.00	-16,105.91	36.84 %
<b>Total 5200 Promotion &amp; Advertising</b>	<b>26,016.43</b>	<b>28,250.00</b>	<b>-2,233.57</b>	<b>92.09 %</b>
5500 Office & Administration				
5505 Accounting	9,614.28	4,200.00	5,414.28	228.91 %
5510 Rent	18,974.11	17,500.00	1,474.11	108.42 %
5513 Cleaning	3,403.88	2,000.00	1,403.88	170.19 %
5518 Insurance	1,000.00	1,000.00	0.00	100.00 %
5520 Telephone	2,798.07	1,000.00	1,798.07	279.81 %
5540 Internet	810.22	750.00	60.22	108.03 %
5550 Office Supplies	2,989.46	1,000.00	1,989.46	298.95 %
5560 Office repairs and maintenance	3,954.69	2,500.00	1,454.69	158.19 %
5570 Meeting Expenses	475.43	500.00	-24.57	95.09 %
5585 Bank Charges & Interest	816.97	1,000.00	-183.03	81.70 %
5595 Memberships/Conventions	2,496.27	2,000.00	496.27	124.81 %
PLTRCAD Transaction Fee	138.50		138.50	
<b>Total 5500 Office &amp; Administration</b>	<b>47,471.88</b>	<b>33,450.00</b>	<b>14,021.88</b>	<b>141.92 %</b>
5600 Payroll				
5610 Wages & Salaries	102,624.28	128,670.00	-26,045.72	79.76 %

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5620 EI Expense	2,756.89	2,700.00	56.89	102.11 %
5630 CPP Expense	5,546.11	5,280.00	266.11	105.04 %
5640 WSIB Expense	284.20	600.00	-315.80	47.37 %
5650 EHT Expense	1,137.18	2,400.00	-1,262.82	47.38 %
<b>Total 5600 Payroll</b>	<b>112,348.66</b>	<b>139,650.00</b>	<b>-27,301.34</b>	<b>80.45 %</b>
5800 Farmers' Market				
5805 Wages - Farmer's Market	7,827.21		7,827.21	
5810 Advertising - Farmer's Market	2,973.72	2,000.00	973.72	148.69 %
5812 Entertainment -Farmer's Market	2,147.00		2,147.00	
5815 Licensing & Insurance - Farmer	1,857.12	1,900.00	-42.88	97.74 %
5817 Farmers' Market supplies	4,507.09	2,500.00	2,007.09	180.28 %
<b>Total 5800 Farmers' Market</b>	<b>19,312.14</b>	<b>6,400.00</b>	<b>12,912.14</b>	<b>301.75 %</b>
<b>Total Expenses</b>	<b>\$278,503.61</b>	<b>\$268,250.00</b>	<b>\$10,253.61</b>	<b>103.82 %</b>
NET OPERATING INCOME	<b>\$23,637.52</b>	<b>\$0.00</b>	<b>\$23,637.52</b>	<b>0.00%</b>
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